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Business Growth

The Plan

Following a re-branding and amalgamation of Bailey Excavations, Bailey Plant Hire in association with my Son Luke Bailey Ex-Worx Ltd was formed and has been moving from strength to strength. The current premises at High Street Great Houghton are no longer of suitable size and larger premises are required as soon as possible to allow the further growth of the business.

The company currently employ's 10 members of staff all from the Barnsley District and with working relationships with large House Builders such as Gleeson Homes and The Environment Agency expansion plans are being put on hold until larger premises can be secured. Capacity at present allows for only the presence on 2 to 3 sites at any one time however demand is higher. With this increased demand additional machinery and equipment would be required including staff members, the premises at High Street Great Houghton could not physically accommodate this. It is planned that the sale of the land at Great Houghton will facilitate the acquisition of larger premises.

In the short term it is planned in the interim to grow the business within the groundworks area of construction and within the next 5-10 years to expand in to a main contractor employing members of staff from all construction trades within the housing development sector with the ultimate aim of becoming a housing provider.

Being a local business, and lifetime residents of Barnsley it is important that growth and expansion occurs within the Barnsley District and that employment opportunities are maintained within the district. It is also important that opportunity is given to young residents of Barnsley and therefore discussions with Barnsley college have been entered in to on how Ex-Worx Ltd can introduce an apprenticeship scheme through the College.

We are familiar with most inspectors from both NHBC and Barnsley council as we have worked under there specifications several times, Lee Francis and Les Drury of Barnsley council Highways inspectors know our quality of works is to a high standard, we also completed the new children's training pitch at Wombwell Main sports and social club last Christmas Regenerating an unusable patch of land into what is now a focal point for the future of the club, Gary Ogden who is the club secretary who dealt with you throughout the planning of the project personally thanked us for the quality of the job we also support their young football teams in sponsorship which also as we progress and grow would like to take that to other clubs within the borough.

Business Growth Requirements

Short Term

- Alternative Premises – High Priority
- 2 Additional 360 Excavators – High Priority
- 2 Additional JCB Diggers – High Priority
- 1 Additional Dumper Truck – High Priority
- 3 Additional Skilled Machine Operators – High Priority
- 1 Apprentice – High Priority

Medium Term

- Begin Tendering for main contractor
- Employment of skilled trades
- Employment of additional Apprentices
- Additional machinery and equipment to support contracts

Long Term

- Land Acquisition
- Undertaking own housing developments

Use of Current Site

The granting of development consent and sale of the current premises is a vital and instrumental component of the business growth providing employment growth and economic benefits to the Barnsley District. We have been looking for other plots of land to set up a permanent base for the business to operate one of the yard's we viewed in Carlton has now sold due to delays, the other plot of land can be found on this link....

<https://www.rightmove.co.uk/commercial-property-for-sale/property-81829805.html>

Unfortunately, without the planning being in place to develop the land at Great Houghton we cannot look at committing to anything else.

Summery

We are a local company wanting to improve the Barnsley Borough not only by providing a Quality construction service, but providing jobs and future careers for local people, and by developing the

land at Great Houghton giving the entrance to the village a better appearance and moving an industrial operating centre to a purpose built industrial estate within the borough.

Mike Bailey

Luke Bailey

Ex-Worx Ltd